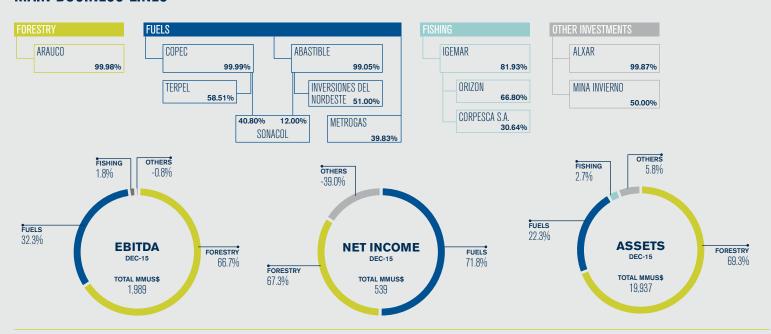


- Empresas Copec is among Chile's largest publicly traded companies and it operates mainly in two large areas where it has sustainable competitive advantages: natural resources and energy.
- The company has comercial presence in over 80 countries and has productive facilities in Chile, Argentina, Brazil, Canada, Colombia, Panama, Mexico, Peru, the United States and Uruguay, which have major growth potential.
- The company generates healthy cash flows which allow it to finance large investment plans, distribute attractive dividends and maintain a solid financial position.



## MAIN BUSINESS LINES

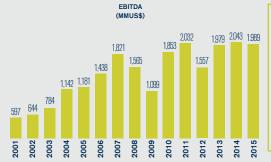


## **MAIN FIGURES**

(US\$ MILLION)	2014	2015	3M 2016
EBITDA	2,043	1,989	402
NET INCOME	856 *	539**	133

- \* Includes MMUS\$ 136 net gain from sale of stake in Guacolda
- \*\* Includes asset impairment loss of MMUS\$ 145 recorded in 4Q15

(US\$ MILLION)	2014	2015	3M 2016
TOTAL ASSETS	21,891	19,937	20,35
NET DEBT	4,966	4,396	4,258
NET DEBT/EBITDA	2.4X	2.2X	2.3 X



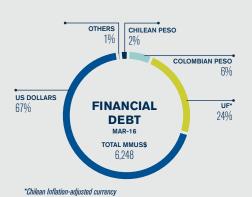
BBB/ STABLE
BBB/ STABLE
AA/ STABLE
AA-/ STABLE

CONTACT IR

Cristián Palacios /
cristian.palacios@empresascopec.cl
+562 24617042

<u>Leopoldo Silva</u> / leopoldo.silva@empresascopec.cl +562 24617015





OTHERS

FUELS 46% FISHING

FORESTRY

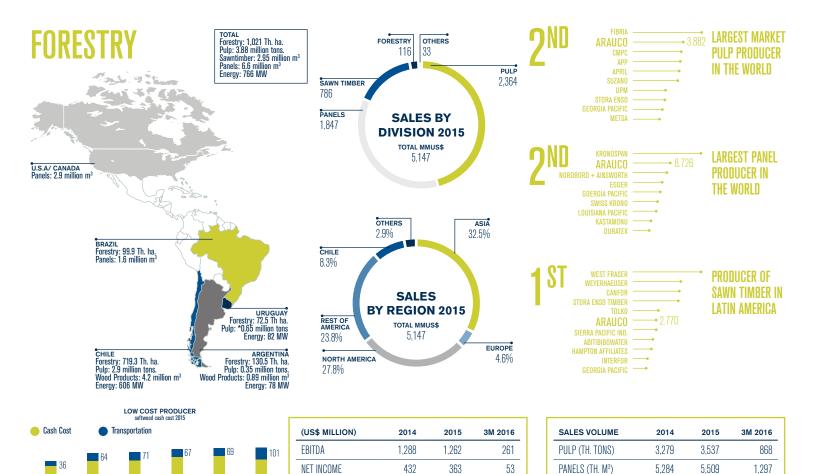
51%

**INVESTMENT** 

**PLAN 2016** 

TOTAL ESTIMATED MMUSS

1,492



## **FUELS**

365

ARALICO

403

SWEDEN

409

FINI AND

438

BRITISH

COLUMBIA

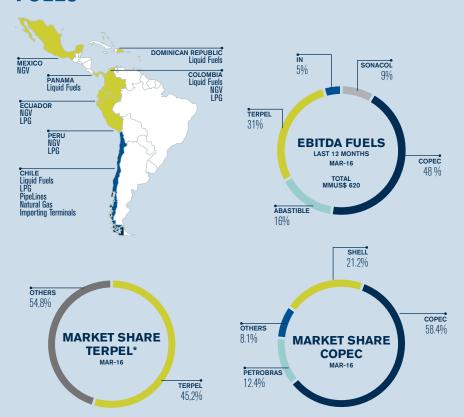
445

LINITED

516

WEST

CANADA INTERIOR



COPEC CHILE	2014	2015	3M 2016
COPEC CHILE PHYSICAL SALES (THOUSAND OF M³)	9,458	10,033	2,506
GAS STATIONS CHANNEL	4,357	4,757	-
INDUSTRIAL CHANNEL	5,101	5,276	-
TERPEL	2014	2015	3M 2016
TERPEL PHYSICAL SALES (THOUSAND OF M°)			
COLOMBIA	6,182	6,627	1,542
PANAMA	777	808	181
ECUADOR	510	527	127
DOMINICAN REPUBLIC	193	198	58
GAZEL PHYSICAL SALES (THOUSAND OF M³)			
COLOMBIA	381	354	86
PERU	63	73	16
MEXICO	40	43	10
ABASTIBLE	2014	2015	3M 2016
ABASTIBLE CHILE PHYSICAL SALES (THOUSAND OF TONS)	427	434	88
INVERSIONES DEL NORDESTE	2014	2015	3M 2016
IN COLOMBIA PHYSICAL SALES (THOUSAND OF TONS)	181	181	44

SAWNTIMBER (TH. M3)

2,791

2,498

615